









CIRCLE CITY CLASSIC® SCHOLARSHIP FUNDRAISER

For 41 years, Indiana Black Expo has hosted Circle City Classic®, a unique showcase of HBCU football, academic excellence, culture, music, and tradition. Circle City Classic® is a scholarship fundraiser that has helped IBE award over \$5 million in scholarships to deserving youth attending colleges and universities across the country since 1984. Over this same span, Circle City Classic® has contributed more than \$340 million dollars to the Indianapolis economy.

IBE is committed to assisting Indiana students in their pursuit of higher education. Every year, thanks to proceeds from the Classic, scholarships are awarded to current high school seniors and students currently enrolled in a post-secondary institution who exhibit outstanding leadership, scholarship, and community service. To date we have awarded over \$5 million in scholarships to Indiana students.





CIRCLE CITY CLASSIC®

HISTORY GETS MADE AT THE CLASSIC

Parade

Nearly 100,000 spectators gather each year to witness the pageantry, celebrities, floats, and marching bands as they wind their way through the streets of Indianapolis. Parade grand marshals have included renowned celebrities such as Jerry Rice, Kelly Rowland, Kenneth "Babyface" Edmonds, Korey Wise of the Central Park 5 and Grammy Award winning gospel recording artist, Yolanda Adams.

Education Day (College Fair)

The Circle City Classic® Education Day provides middle and high school students with opportunities for college admissions, scholarships, face-to-face interaction with university representatives, and information about various campus programs and student life. The fair is open to all middle school, high school, and non-traditional students. Approximately 30 HBCUs and traditional colleges and universities participate in the event.

Game

The Circle City Classic® game takes place on Saturday, September 27. Proceeds from the game have provided more than \$5 million in scholarships to deserving youth attending colleges and universities across the country.

Tailgate & Fan Festival

The Fan Festival occurs in front of Lucas Oil Stadium. The Fan Festival is full of vendors, live music, and special celebrity appearances.

Battle of the Bands

The Battle of the Bands features the energy, precision and soulful sounds of two of the most exciting marching bands in the history of HBCUs.

Talent Day (Career Fair)

It's More Than A Game! This exclusive career fair for corporate sponsors and partners targets HBCU juniors and seniors, HBCU alumni, and young professionals across the country. Companies have the opportunity to highlight internships and career opportunities for graduating students, recent college graduates, and young professionals.

Coaches Luncheon

The Coaches Luncheon is a recognition event that showcases the coaches, studentathletes, supporters, volunteers and honorees for their commitment to the long-standing tradition of Circle City Classic[®].

TITLE SPONSOR-\$150,000

Branding/Marketing

- Name included in the title of the event
- Name/ logo displayed on Circle City Classic® branding including t-shirts, credentials & all print advertisements
- Recognition during all events
- Name included in tv & radio advertisements
- Live broadcast coverage during the parade
- Two (2) entries in the Parade
- One (1) 20x20 space in the Classic Tailgate
- One (1) full page color advertisement on back cover of the Event Program
- Recognition during the multi-media presentation at the Event
- Corporate executive remarks during the Event
- Logo & link prominently displayed on the Circle City Classic® website homepage

Branding/Marketing (In Stadium)

- Ten (10):30 second video commercials (provided by sponsor in 16:9 HD Format)
- Eight (8) 5-10 word public address announcements
- Ten (10) 3x12 field level banners
- Introduction of corporate executive(s) at during event

Tickets & Hospitality

- One (1) suite for the Circle City Classic® event
- Twenty-five (25) guest suite credentials
- One-hundred (100) \$50 event tickets
- Fifty (50) \$30 event tickets
- Twenty-five (25) \$20 event tickets
- Two (2) tables seating twenty at the Coaches Luncheon
- Ten (10) invitations to the Classic
 VIP Sponsor Reception

PRESENTING SPONSOR- \$100,000

Branding/Marketing

- Name included in the title of the event
- Name/ logo displayed on Circle City Classic® branding including t-shirts, credentials & all print advertisements
- Name included in tv & radio advertisements
- One (1) entry in the Classic Parade
- One (1) 10x10 space during the Classic Tailgate
- One (1) full page color ad on inside front cover of the Event Program
- Logo & link prominently displayed on the Circle City Classic® website homepage

Branding/Marketing (In Stadium)

- Two (2) :30 second video commercials (provided by sponsor in 16:9 HD Format)
- Four (4) 5-10 word public address announcements
- Introduction of corporate executive(s) during event

Tickets & Hospitality

- One (1) suite for the Circle City Classic® event
- Ten (10) guest suite credentials
- Twenty-five (25) \$30 event tickets
- Two (2) invitations to the Classic VIP Sponsor Reception
- One (1) table seating ten (10) at Coaches Luncheon

SPONSOR- \$75,000

Branding/Marketing

- One (1) entry in the Classic Parade
- One (1) 10x10 space during the Classic Tailgate
- One (1) full page ad in the Circle City Classic® Event Program
- Logo & link prominently displayed on the Circle City Classic® website homepage

Branding/Marketing (In Stadium)

- Two (2) 30 second video commercials (provided by sponsor in 16:9 HD Format)
- Two (2) 5-10 word public address announcements

- One (1) suite for the Circle City Classic® event
- Fifteen (15) \$30 event tickets
- Two (2) invitations to the Classic VIP Sponsor Reception

HALFTIME PERFORMANCE-\$50,000

Branding/Marketing

- Name included in the title of the event
- Company name included in tv & radio ads
- One (1) 10x10 space during Classic Tailgate
- One (1) entry in the Circle City Classic® Parade
- One (1) full page color advertisement in the Classic Event Program
- Logo & link prominently displayed on the Circle City Classic® website homepage

Branding/Marketing (In Stadium)

- Two (2):30 second video commercials (provided by sponsor in 16:9 HD Format)
- Company name and/or logo displayed on ribbon board during Entertainment Performance
- Two(2) 5-10 word public address announcements
- Two (2) field banners

Tickets & Hospitality

- One (1) suite during the Circle City Classic® event
- Ten (10) \$30 event tickets
- One (1) table seating ten at the Coaches Luncheon
- Two (2) invitations to the Classic VIP Sponsor Reception

BATTLE OF THE BANDS-\$50,000

Branding/Marketing

- Name included in the title of the event Company name included in tv & radio ads
- One (1) 10x10 space during the Classic Tailgate
- One (1) entry in the Classic Parade
- One (1) full page color advertisement in the Classic Event Program
- Logo & link prominently displayed on the Circle City Classic® website homepage

Branding/Marketing (In Stadium)

- Two (2) :30 second video commercials (provided by sponsor in 16:9 HD Format)
- Two (2) 5-10 word public address announcements
- Company name and /or logo displayed on the ribbon board during the Battle of the Bands
- Opportunity for company executives to participate in award presentation to band winner

Tickets & Hospitality

- One (1) suite during the Circle City Classic® event
- Fifteen (15) \$30 event tickets
- One (1) table seating ten at the Coaches Luncheon
- Two (2) invitations to the Classic VIP Sponsor Reception

A "CLASSIC MOMENT" VIGNETTE SPONSORSHIP- \$30,000

Branding/Marketing

- One (1) full page color advertisement in the Classic
- Company name included in tv and radio campaign
- Logo & link prominently displayed on the Circle City Classic® Website
- Four (4) 5-10 word public address
- announcements

Branding/Marketing (In Stadium)

- Two (2) Executions during the event with Name and Logo displayed
- Twenty (20) Name & logo links to historic
- :30 sec. video & audio presentations of past Circle City Classic's

Tickets & Hospitality

- Two (2) guest suite credentials
- Four (4) \$20 event tickets
- Four (4) invitations to the Classic VIP Sponsor Reception

INSTANT REPLAY- \$20,000

Branding/Marketing

- One (1) full page color advertisement in the Classic
- Logo & link prominently displayed on the Circle City Classic® website

Branding/Marketing (In Stadium)

- Four (4) 5-10 word public address announcements
- Name and Logo displayed with the instant replay during the Classic

- Eight (8) \$50 event tickets
- Two (2) invitations to the Classic VIP Sponsor Reception

GAME PROGRAM- \$20,000

Branding/Marketing

- One (1) full page color advertisement in the Classic Event Program
- Logo & link prominently displayed on the Circle City Classic® website

Branding/Marketing (In Stadium)

 Four (4) 5-10 word public address announcements

Tickets & Hospitality

- Four (4) guest suite credentials
- Eight (8) \$20 event tickets
- Two (2) invitations to the Classic VIP Sponsor Reception

KICK FOR CASH SPONSORSHIP- \$20,000

Branding/Marketing

- Name included in the title of the event
- Company name included in television and radio advertisements
- Logo & link prominently displayed on the Circle City Classic® website homepage

Branding/Marketing (In Stadium)

- One (1) full page color advertisement in the Classic Event Program
- Four (4) 5-10 word public address announcements

Tickets & Hospitality

- Two (2) guest suite credentials
- Four (4) \$20 event tickets
- Two (2) invitations to the Classic VIP Sponsor Reception

COUNTDOWN TO CLASSIC "CLOCK" SPONSORSHIP- \$20,000

Branding/Marketing

- One (1) full page color advertisement in the Classic Event Program
- Company name and Logo framed around the "Countdown to the Classic Clock" on the Circle City Classic® Website
- Social Media campaigns driving users to the "Countdown to the Classic Clock"

Branding/Marketing (In Stadium)

Tickets & Hospitality

- Two (2) guest suite credentials
- Four (4) \$20 event tickets
- Two (2) invitations to the Classic VIP Sponsor Reception

END ZONE SPONSOR- \$15,000

Branding/Marketing

- One (1) full page color advertisement in the Classic Event Program
- Logo & link prominently displayed on the Circle City Classic® Website and radio advertisements

Branding/Marketing (In Stadium)

 One (1) END ZONE COVER with Name and Logo displayed

Tickets & Hospitality

- Four (4) \$30 event tickets
- Two (2) invitations to the Classic VIP Sponsor Reception

MIXJAM CAM- \$10,000

Branding/Marketing

- One (1/2) full page color advertisement in the Classic Event Program
- Logo & link prominently displayed on the Circle City Classic Website

Branding/Marketing (In Stadium)

- Four (4) 5-10 word public address announcements
- Two (2) Executions during the event with Name and Logo displayed

- Four (4) \$20 event tickets
- Two (2) invitations to the Classic VIP Sponsor Reception

TAILGATE PRESENTING-\$25,000

Branding/Marketing

- Name/logo included on event ignage
- Company name included in television and radio advertisements
- One (1) 20x20 space during Classic Tailgate
- One (1) full page color advertisement in the Circle City Classic® Event Program
- Logo/link prominently displayed on the Circle CityClassic® website

Branding/Marketing (In Stadium)

 Two (2) 5-10 word public address announcements

Tickets & Hospitality

- Eight (8) guest suite credentials Thirty (30) \$30 event tickets Thirty (30) \$20 event tickets
- Two (2) invitations to the Sponsor VIP Reception

SPONSOR- \$17,500

Branding/Marketing

- Name/logo included on event signage One (1) 10x10 space during Classic Tailgate
- One (1) full page color advertisement in the Circle City Classic® Event Program
- Link from Circle CityClassic® website to company website

Branding/Marketing (In Stadium)

• Two (2) 5-10 word public address announcements

- Thirty (30) \$30 event tickets
- Thirty (30) \$20 event tickets
- Two (2) invitations to the Sponsor VIP Reception







PARADE SPONSORSHIP

TITLE SPONSOR-\$100,000

Branding/Marketing

- Name included in the title of the event
- Name/logo displayed on Circle City Classic® branding including t-shirts, credentials and all print advertisements
- Recognition during Classic events
- Name included in tv & radio advertisements
- Opportunity for live broadcast coverage during the Circle City Classic® parade
- Two (2) entries in the Parade
- One (1) 15xl 5 space during Classic Tailgate One (1) full page color advertisement in the Circle City Classic® Event Program
- Logo and link prominently displayed on the Circle City Classic® website home page

Branding/Marketing (In Stadium)

- Opportunity to provide remarks in the Parade Grandstand
- Twelve (12) banners displayed along the parade route
- Signage displayed in the television broadcast booth and VIP tent
- Two (2) :30 commercials displayed during the parade broadcast
- Opportunity for live TV interview during parade broadcast
- Two (2):30 second video commercials at the game (provided by sponsor preferably in 16:9 HD format)

Tickets & Hospitality

- One (1) suite during the Circle City Classic® event
- Ten (10) guest suite credentials
- Twenty (20) \$30 event tickets
- One (1) table seating ten at the Classic Coaches Luncheon
- Four (4) invitations to the Classic VIP Sponsor Reception

PRESENTING SPONSOR- \$75,000

Branding/Marketing

- Name included in the title of the event Name/logo displayed on Circle City Classic® branding including t-shirts, credentials and all print advertisements
- Name included in tv & radio advertisements
- Opportunity for live broadcast coverage during the Circle City Classic® Parade
- One (1) 10xl 0 space during Classic Tailaate
- One (1) full page color ad in the Circle City Classic® Event Program
- Logo & link prominently displayed on the Circle City Classic® website home page

Branding/Marketing (In Stadium)

 Six (6) banners displayed along the parade route

Tickets & Hospitality

- One (1) entry in the Parade
- One (1) suite during the Circle City Classic® event
- Thirty-five (35) \$30 event tickets
 Twenty (20) \$20 event tickets One (1)
 table seating twenty at the Classic
 Coaches Luncheon
- Four (4) invitations to the Classic VIP Sponsor Reception

SPONSOR- \$50,000

Branding/Marketing

- One (1) 10xl 0 space during the Classic Tailgate
- One (1) full page color advertisement in the
- Circle City Classic® Event Program
- Logo & link prominently displayed on the Circle City Classic® website home page

Branding/Marketing (In Stadium)

- Two (2) 5-10 word public address announcements
- Two (2) 3xl 2 banners along the parade route

- One (1) entry in the Parade
- Twenty-five (25) \$30 event tickets
 Four (4) invitations to the Classic VIP
 Sponsor Reception

PARADE SPONSORSHIP

GRAND MARSHALL PRESENTING- \$20,000

Branding/Marketing

- One (1) entry in the Parade
- One (1) full page advertisement in the Circle City Classic® Event Program Recognition during Coaches Luncheon
- Logo & link prominently displayed on the Circle City Classic® website homepage

Branding/Marketing (In Stadium)

- Four (4) banners displayed along the parade route
- Opportunity to be introduced with the
- Parade Grand Marshal during the Classic
- Photo opportunity with selected Parade Grand Marshal

Tickets & Hospitality

- Ten (10) guest suite credentials
- Twenty-five (25) \$30 event tickets
- Four (4) invitations to the Classic VIP Sponsor Reception

PEP RALLY PRESENTING- \$20,000

Branding/Marketing

- Name /logo included on event signage
- Opportunity for corporate executive to make brief remarks during the Pep Rally
- One (1) full page color ad in Event Program
- Logo prominently displayed on the Circle City Classic® website

Branding/Marketing (In Stadium)

- One (1) :30 second video commercials (provided by sponsor preferably in 16:9 HD Format)
- One (1) 5-10 word public address announcement

Tickets & Hospitality

- Ten (10) \$20 event tickets
- Two (2) invitations to the Classic VIP Sponsor Reception

PEP RALLY SPONSOR- \$15,000

Branding/Marketing

- Name /logo included on event signage
- Opportunity for corporate executive to introduce the award recipient during the Classic Event
- One (1) full page color advertisement in the Circle City Classic® Event Program
- Logo/link promineny displayed on the Circle City Classic® website

Branding/Marketing (In Stadium)

- One (1) :30 second video commercials (provided by sponsor preferably in 16:9 HD Format)
- One (1) 5-10 word public address announcement

Tickets & Hospitality

- Ten (10) \$30 event tickets
- Two (2) invitations to the Sponsor VIP Reception
- One (1) table seating ten (10) at the
- Coaches Luncheon

MAJOR TAYLOR AWARD- \$10,000

Branding/Marketing

- Name and/or logo included on event signage
- One (1) full page color advertisement in the Circle City Classic® Event Program
- Link from Circle City Classic® website to company website



CORONATION SPONSORSHIP

CORONATION PRESENTING-\$50,000

Branding/Marketing

- Name /logo included on event signage Opportunity to assist with crowning Miss Circle City Classic®
- Opportunity to make brief remarks during the Classic Coronation
- One (1) full page color advertisement in the Circle City Classic® Event Program
- Logo/link prominently displayed on the Circle City Classic® website

Branding/Marketing (In Stadium)

- Two (2) 5-10 word public address announcements
- Opportunity to be introduced with the queen and her court during the
- Circle City Classic® event

Tickets & Hospitality

- Twenty (20) tickets to attend the Coronation Twenty (20) \$30 event tickets
- Two (2) invitations to the Sponsor VIP Reception

CORONATION SPONSOR- \$25,000

Branding/Marketing

- Name/logo included on event signage
- One (1) full page color advertisement in the Event Program
- Link from Circle City Classic® website to company website

Branding/Marketing (In Stadium)

- Ten (10) tickets to attend the Coronation Ten (10) \$30 event tickets
- One (1) invitation to the Sponsor VIP Reception





COACHES LUNCHEON SPONSORSHIP

TITLE SPONSOR- \$50,000

Branding/Marketing

- Name and/or logo included on event signage
- Opportunity for corporate executive to be seated at the dais during the Classic Coaches Luncheon
- Opportunity for corporate executive to make brief remarks during the Classic Coaches Luncheon
- One (1) full page color advertisement in the Circle City Classic® Game Program
- Recognition during the multi-media presentation during the Classic Coaches Luncheon
- Logo prominently displayed on the Circle City Classic® website homepage
- Link from Circle City Classic® website to company website

Branding/Marketing (In Stadium)

- Two (2) :30 second video commercials (Provided by sponsor preferably in HD Format)
- Four (4) 5-10 word public address announcements

Tickets & Hospitality

- One (1) suite during the Circle City Classic® football game
- Two (2) tables seating twenty at the Classic Coaches Luncheon
- Fifty (50) \$30 game tickets
- Two (2) invitations to the Sponsor VIP Reception

PRESENTING SPONSOR- \$25,000

Branding/Marketing

- Name and/or logo included on event signage
- Opportunity for corporate executive to be seated at the dais during the Classic Coaches Luncheon
- Opportunity for corporate executive to make brief remarks during the Classic Coaches Luncheon
- One (1) full page color advertisement in the Circle City Classic® Game Program
- Recognition during the multi-media presentation during the Classic Coaches Luncheon
- Logo prominently displayed on the Circle City Classic® website
- Link from Circle City Classic® website to company website

Branding/Marketing (In Stadium)

- One (1):30 second video commercials (Provided by sponsor preferably in HD Format)
- One (1) 5-10 word public address announcement

Tickets & Hospitality

- One (1) table seating ten at the Classic Coaches Luncheon
- Ten (10) \$30 game tickets
- Two (2) invitation to the Sponsor VIP Reception

STUDENT ATHLETE AWARDS PRESENTATION - \$15,000

Branding/Marketing

- Name and/or logo included on event signage
- Opportunity for corporate executive to assist with the award presentation during the Classic Coaches Luncheon
- Opportunity for corporate executive to be introduced during the Classic Coaches Luncheon
- Link from Circle City Classic® website to company website

Branding/Marketing (In Stadium)

- One (1) full page color advertisement in the Circle City Classic® Game Program
- Recognition during the multi-media presentation during the Classic Coaches Luncheon
- Logo prominently displayed on the Circle City Classic® website

Tickets & Hospitality

- Twenty-five (25) \$30 game tickets
- One (1) table seating ten at the Classic Coaches Luncheon
- Two (2) invitations to the Sponsor VIP Reception

SPONSOR- \$10,000

- Name and/or logo included on event signage
- Recognition during the multi-media presentation during the Classic Coaches Luncheon
- Link from Circle City Classic® website to company website
- One (1) full page color advertisement in the Circle City Classic® Game Program
- Logo prominently displayed on the Circle City Classic® website
- Five (5) tickets to the Classic Coaches Luncheon
- Five (5) \$30 game tickets
- Two (2) invitations to the Sponsor VIP Reception

EDUCATION DAY SPONSORSHIP

TITLE SPONSOR-\$50,000

Branding/Marketing

- · Name included in title of the event
- Name and logo on all printed signagefor the Circle City Classic® Education
 Day & College Fair
- Logo on all social media and advertising for the Circle City Classic® Education Day & College Fair
- Logo and link on Circle City Classic® Website

Branding/Marketing (In Stadium)

- One :30 second video commercial shown a minimum of two times during the Circle City Classic®
- Four (4) public announcements during the Circle City Classic®
- Logo on all Lucas Oil Stadium monitors
- Full-page ad in the Circle City Classic® event guide

Tickets & Hospitality

- Premium exhibit space in the Circle City Classic® Education Day & College Fair
- Six (6) premium tickets to the Circle City Classic® game
- Ten (10) general admission tickets to the Circle City Classic® game

PRESENTING SPONSOR-\$25,000

Branding/Marketing

- Name and logo on all printed signage for the Circle City Classic® Education Day & College Fair
- Logo on all social media and advertising for the Circle City Classic® Education Day & College Fair
- Logo and link on Circle City Classic® Website
- Half-page ad in the Circle City Classic® event guide

Branding/Marketing (In Stadium)

- Four (4) public announcements during the Circle City Classic® Education Day & College Fair
- Logo on all Lucas Oil Stadium monitors including Saturday for Classic game

Tickets & Hospitality

- Premium exhibit space in the Circle City Classic® Education Day & College Fair
- Six (6) premium tickets to the Circle City Classic® game

SPONSOR-\$10,000

Branding/Marketing

- Name and logo on all printed signage for the Circle City Classic® Education Day & College Fair
- Logo on all social media and advertising for the Circle City Classic® Education Day & College Fair
- Logo and link on Circle City Classic® Website

Branding/Marketing (In Stadium)

- Two (2) public announcements during the Circle City Classic® Education Day & College Fair
- Logo on all Lucas Oil Stadium monitors including Saturday for Classic game

Tickets & Hospitality

- Premium exhibit space in the Circle City Classic® Education Day & College Fair
- Four (4) premium tickets to the Circle City Classic® game

CONTRIBUTING SPONSOR- \$5,000

Branding/Marketing

 Logo and link on Circle City Classic® Website

Branding/Marketing (In Stadium)

- Two (2) public announcements during the Circle City Classic®
- Logo on all Lucas Oil Stadium monitors including Saturday for Classic game

- Free exhibit space in the Circle City Classic® Education Day & College Fair
- Four (4) premium tickets to the Circle City Classic® game

TALENT DAY (CAREER FAIR) SPONSORSHIP

TITLE SPONSOR- \$50,000

Branding/Marketing

- · Name included in title of the event
- Name and logo on all printed signage for the Circle City Classic® HBCU Talent Day
- Logo on all social media and advertising for the Circle City Classic® HBCU Talent Day
- Logo and link on Circle City Classic® Website
- Full-page ad in the Circle City Classic® event guide

Branding/Marketing (In Stadium)

- One :30 second video commercial shown a minimum of two times during the Circle City Classic® game
- Four (4) public announcements during the Circle City Classic® HBCU Talent Day
- Logo on all Lucas Oil Stadium monitors including Saturday for Classic game

Tickets & Hospitality

- Premium exhibit space in the
- Circle City Classic® HBCU Talent Day
- Six (6) premium tickets to the Circle City Classic® game
- Ten (10) general admission tickets to the Circle City Classic® game
- One (1) table of ten (10) to the
- Circle City Classic® Coaches Luncheon

PRESENTING SPONSOR- \$25,000

Branding/Marketing

- Name and logo on all printed signage for the Circle City Classic® HBCU Talent Day
- Logo on all social media and advertising for the Circle City Classic® HBCU Talent Day
- Logo and link on Circle City Classic® Website
- Half-page ad in the Circle City Classic® event guide

Branding/Marketing (In Stadium)

- Four (4) public announcements during the Circle City Classic® HBCU Talent Day
- Logo on all Lucas Oil Stadium monitors including Saturday for Classic game

Tickets & Hospitality

- Premium exhibit space in the
 - Circle City Classic® HBCU Talent Day
- Six (6) premium tickets to the Circle City Classic® game
- One (1) table of ten (10) to the
- Circle City Classic® Coaches Luncheon

SPONSOR- \$10,000

Branding/Marketing

- One (1) 10xl 0 space during the Classic Tailgate
- One (1) full page color advertisement in the
- Circle City Classic® Event Program
- Logo & link prominently displayed on the Circle City Classic® website home page

Branding/Marketing (In Stadium)

- Two (2) 5-10 word public address announcements
- Two (2) 3xl 2 banners along the parade route

Tickets & Hospitality

- One (1) entry in the Parade
- Twenty-five (25) \$30 event tickets Four (4) invitations to the Classic VIP Sponsor Reception

CONTRIBUTING SPONSOR- \$5,000

Branding/Marketing

 Logo on the Circle City Classic® website home page

Branding/Marketing (In Stadium)

- Free exhibit space in the Circle City Classic® HBCU Talent Day
- Two (2) premium tickets to the Circle City Classic® game

PRESIDENT'S GALA SPONSORSHIP

TITLE SPONSOR- \$25,000

- Listed as the Title Sponsor
- Logo on the Gala program
- Logo on Video screens at the Gala
- · Logo on all marketing and promotional material, both digital and print
- Logo and link on IBE and CCC website
- Meet & Greet with the Gala Entertainers
- 2 Premium tables of 10 at the President's Gala (20 total seats)
- 8-person suite for the CCC football game
- 10 premium \$50 tickets to the CCC football game
- Full page ad in the game program

PRESENTING SPONSOR-\$15,000

- Listed as the Presenting Sponsor
- Logo on the Gala program
- Logo on Video screens at the Gala
- Logo on all marketing and promotional material, both digital and print
- Logo and link on IBE and CCC website
- 1 Premium table for 10 at the President's Gala
- 4 passes to the President's suite for the CCC football game
- 6 premium \$50 tickets to the CCC football game
- Half page ad in the game program

CO- SPONSOR- \$10,000

- Listed as the Co-Sponsor
- Listed in the Gala program as a Co-Sponsor
- Logo on all marketing and promotional material, both digital and print
- Logo and link on IBE and CCC website
- 1 Premium table for 10 at the President's Gala

TABLE SPONSOR- \$5,000

- Listed as a Table Sponsor
- Listed in the Gala program as a Table Sponsor
- Logo on all marketing and promotional material, both digital and print as a Table Sponsor
- Logo on IBE and CCC website
- 1 table for 10 at the President's Gala
- 10 premium \$30 tickets to the CCC football game
- Logo listed in the game program





YOUTH GAME TICKET SCHOLARSHIP

QUARTERBACK-\$5,000

- Four (4) public address announcements at the Circle City Classic® game
- Provide two-hundred and fifty (250) \$20 game tickets to underpriveledged youth

WIDE RECEIVER-\$2,500

- Four (4) public address announcements at the Circle City Classic® game
- Provide one-hundred twenty-five (125) \$20 game tickets to underpriveledged youth

SPECIAL TEAMS- \$1,000

- Four (4) public address announcements at the Circle City Classic® game
- Provide fifty (50) \$20 game tickets to underpriveledged youth

TIGHT END-\$500

- Four (4) public address announcements at the Circle City Classic® game
- Provide twenty-five (25) \$20 game tickets to underpriveledged youth





CONTACT US

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This is an exciting time for the Circle City Classic® and there is no better way to get involved than by partnering together as an Official Sponsor. Marketing and media assets are available, including advertising on local parade broadcast, digital assets, in-venue signage, on-site promotions, and access to tickets and hospitality opportunities. If you do not see an opportunity that aligns with your business and/or community objectives, please contact **communications@indianablackexpo.com** to schedule a meeting to discuss additional options.



SUNDAY, SEPTEMBER 21

Circle City Classic® Coronation

WEDNESDAY, SEPTEMBER 24

Circle City Classic* Praise & Worship

FRIDAY, SEPTEMBER 26

Coaches Luncheon
Circle City Classic® Talent Day
Circle City Classic® Pep Rally
Circle City Classic® Presidents Gala

SATURDAY, SEPTEMBER 27

Circle City Classic® Parade Education Day College Fair Business Networking Event Circle City Classic® Football Game Tailgate & Fan Festival

