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# CIRCLE CITY CLASSIC 

## HISTORY GETS MADE AT THE CLASSIC ${ }^{\circledR}$

## Parade

Nearly 100,000 spectators gather each year to witness the pageantry, celebrities, floats, and marching bands as they wind their way through the streets of Indianapolis. Parade grand marshals have included renowned celebrities such as Jerry Rice, Kelly Rowland, Kenneth "Babyface" Edmonds, Korey Wise of the Central Park 5 and Grammy AwardDwinning gospel recording artist, Yolanda Adams

## Education Day (college fair)

The Circle City Classic® Education Day provides middle and high school students with opportunities for college admissions, scholarships, face-to-face interaction with university representatives, and information about various campus programs and student life. The fair is open to all middle school, high school, and non-traditional students. Approximately 30 HBCUs and traditional colleges and universities participate in the event.

## Game

The Circle City Classic ${ }^{\circledR}$.game takes place on Saturday, September 28 . Proceeds from the game have provided more than $\$ 5.0$ million in scholarships to deserving youth attending colleges and universities across the country.

## Tailgate \& Fan Festival

The Fan Festival occurs in front of Lucas Oil Stadium. The Fan Festival is full of vendors, live music, and special celebrity appearances.

## Battle of the Bands

The Battle of the Bands features the energy, precision and soulful sounds of two of the most exciting marching bands in the history of HBCUs.

## Talent Day (Career Fair)

It's More Than A Game! This exclusive career fair for corporate sponsors and partners targets HBCU juniors and seniors, HBCU alumni, and young professionals across the country. Companies have the opportunity to highlight internships and career opportunities for graduating students, recent college graduates, and young professionals.

## Coaches Luncheon

The Coaches Luncheon is a recognition event that showcases the coaches, student-athletes, supporters, volunteers and honorees for their commitment to the long-standing tradition of Circle City Classic ${ }^{\circledR}$.

## CLASSIC GAME SPONSORSHIP

## Branding/Marketing

## TITLE SPONSOR

- Name included in the title of the event
- Name / logo displayed on Circle City Classic ${ }^{\ominus}$ branding including t-shirts, credentials \& all print advertisements
- Recognition during all events
- Name included in tv \& radio advertisements
- Live broadcast coverage during the parade
- Two (2) entries in the Parade
- One (1) $20 \times 20$ space in the Classic Tailgate
- One (1) full page color advertisement on back cover of the Event Program
- Recognition during the multi-media presentation at the Event
- Corporate executive remarks during the Event
- Logo \& link prominently displayed on the Circle City Classic ${ }^{\circ}$ website homepage

Branding/Marketing (In Stadium)

- Ten (10) :30 second video commercials (provided by sponsor in 16:9 HD Format)
- Eight (8) 5-10 word public address announcements
- Ten (10) $3 \times 12$ field level banners
- Introduction of corporate executive(s) at during event


## PRESENTING SPONSOR

- Name included in the title of the event
- Name / logo displayed on Circle City Classic® branding including t-shirts, credentials \& all print advertisements
- Name included in tv \& radio advertisements
- One (1) entry in the Classic Parade
- One (1) $10 \times 10$ space during the Classic Tailgate
- One (1) full page color ad on inside front cover of the Event Program
- Logo \& link prominently displayed on the Circle City Classic ${ }^{\bullet}$ website homepage
- Two (2) :30 second video commercials (provided by sponsor in 16:9 HD Format)
- Four (4) 5-10 word public address announcements
- Introduction of corporate executive(s) during event


## SPONSOR

- One (1) entry in the Classic Parade
- One (1) $10 \times 10$ space during the Classic Tailgate
- One (1) full page ad in the Circle City Classic ${ }^{\bullet}$ Event Program
- Logo \& link prominently displayed on the Circle City Classic ${ }^{\text {® }}$ website homepage
- Two (2) 30 second video commercials (provided by sponsor in 16:9 HD Format)
- Two (2) 5-10 word public address announcements


## Tickets \& Hospitality

## \$150,000

- One (1) suite for the Circle City Classic ${ }^{\circ}$ event
- Twenty-five (25) guest suite credentials
- One-hundred ( 100 ) $\$ 50$ event tickets
- Fifty (50) $\$ 30$ event tickets
- Twenty-five (25) $\$ 20$ event tickets
- Two (2) tables seating twenty at the Coaches Luncheon
- Ten (10) invitations to the Classic VIP Sponsor Reception


## \$100,000

- One (1) suite for the Circle City Classic ${ }^{\circ}$ event
- Ten (10) guest suite credentials
- Twenty-five (25) $\$ 30$ event tickets
- Two (2) invitations to the Classic VIP Sponsor Reception
- One (1) table seating ten (10) at Coaches Luncheon


## \$75,000

- One (1) suite for the Circle City Classic® event
- Fifteen (15) $\$ 30$ event tickets
- One (1) tables seating ten at the Cabaret
- Two (2) invitations to the Classic VIP Sponsor Reception


## CLASSIC GAME SPONSORSHIP

## Branding/Marketing

Branding/Marketing (In Stadium)

## HALFTIME PERFORMANCE

- Name included in the title of the event
- Company name included in tv \& radio ads
- One (1) $10 \times 10$ space during Classic Tailgate
- One (1) entry in the Circle City Classic ${ }^{\circ}$ Parade
- One (1) full page color advertisement in the Classic Event Program
- Logo \& link prominently displayed on the Circle City Classic ${ }^{\bullet}$ website homepage
- Two (2) :30 second video commercials (provided by sponsor in 16:9 HD Format)
- Company name and/or logo displayed on ribbon board during Entertainment Performance
- Two(2) 5-10 word public address announcements
- Two (2) field banners


## BATTLE OF THE BANDS

- Name included in the title of the event
- Company name included in tv \& radio ads
- One (1) $10 \times 10$ space during the Classic Tailgate
- One (1) entry in the Classic Parade
- One (1) full page color advertisement in the Classic Event Program
- Logo \& link prominently displayed on the Circle City Classic ${ }^{\ominus}$ website homepage
- Two (2) :30 second video commercials (provided by sponsor in 16:9 HD Format)
- Two (2) 5-10 word public address announcements
- Company name and /or logo displayed on the ribbon board during the Battle of the Bands
- Opportunity for company executives to participate in award presentation to band winner


## A "CLASSIC MOMENT" VIGNETTE SPONSORSHIP

- One (1) full page color advertisement in the Classic
- Company name included in tv and radio campaign
- Logo \& link prominently displayed on the Circle City Classic Website
- Four (4) 5-10 word public address announcements
- Two (2) Executions during the event with Name and Logo displayed
- Twenty (20) Name \& logo links to historic :30 sec. video \& audio presentations of past Circle City Classic's


## INSTANT REPLAY

- One (1) full page color advertisement in the Classic
- Logo \& link prominently displayed on the Circle City Classic${ }^{\bullet}$ website
- Four (4) 5-10 word public address announcements
- Name and Logo displayed with the instant replay during the Classic


## \$50,000

- Fifteen ( 15 ) $\$ 30$ event tickets
- One (1) table seating ten at the Coaches Luncheon
- Two (2) invitations to the Classic VIP Sponsor Reception

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## Tickets \& Hospitality

\$50,000

- Ten (10) \$30 event tickets
- One (1) table seating ten at the Coaches Luncheon
- Two (2) invitations to the Classic
- VIP Sponsor Reception


## GAME PROGRAM

- One (1) full page color advertisement in the Classic Event Program
- Logo \& link prominently displayed on the Circle City Classic ${ }^{\circledR}$ website

Branding/Marketing (In Stadium)

- Four (4) 5-10 word public address announcements


## KICK FOR CASH SPONSORSHIP

- Name included in the title of the event
- Company name included in television and radio advertisements
- Logo \& link prominently displayed on the Circle City Classic website homepage
- One (1) full page color advertisement in the Classic Event Program
- Logo \& link prominently displayed on the Circle City Classic Website
- Four (4) 5-10 word public address announcements


## COUNTDOWN TO CLASSIC "CLOCK" SPONSORSHIP

- One (1) full page color advertisement in the Classic Event Program
- Company name and Logo framed around the "Countdown to the Classic Clock" on the Circle City Classic Website
- Social Media campaigns driving users to the "Countdown to the Classic Clock"


## PRE-GAME PERFORMANCE

- One (1) full page color advertisement in the Classic Event Program
- Logo \& link prominently displayed on the Circle City Classic Website and radio advertisements
- Four (4) 5-10 word public address announcements
- Two (2) Executions during the game with Name and Logo displayed


## \$20,000

- Two (2) guest suite credentials
- Four (4) \$20 event tickets
- Two (2) invitations to the Classic VIP Sponsor Reception


## \$15,000

- Four (4) \$20 event tickets
- Two (2) invitations to the Classic VIP Sponsor Reception


## \$10,000

- Four (4) \$20 event tickets
- Two (2) invitations to the Classic VIP Sponsor Reception


## CLASSIC GAME SPONSORSHIP

## TAILGATE PRESENTING

- Name/logo included on event signage
- Company name included in television and radio advertisements
- One (1) $20 \times 20$ space during Classic Tailgate
- One (1) full page color advertisement in the Circle City Classic${ }^{\bullet}$ Event Program
- Logo/link prominently displayed on the Circle CityClassic ${ }^{\circ}$ website


## SPONSOR

- Name/logo included on event signage
- One (1) $10 \times 10$ space during Classic Tailgate
- One (1) full page color advertisement in the Circle City Classic ${ }^{\bullet}$ Event Program
- Link from Circle CityClassic${ }^{\circ}$ website to company website

Two (2) 5-10 word public address announcements

Tickets \& Hospitality

## $\mathbf{\$ 2 5 , 0 0 0}$

- Eight (8) guest suite credentials
- Thirty (30) \$30 event tickets
- Thirty (30) \$20 event tickets
- Two (2) invitations to the Sponsor VIP Reception


## \$17,500

- Thirty (30) \$30 event tickets
- Thirty (30) \$20 event tickets
- Two (2) invitations to the Sponsor VIP Reception



## CLASSIC PARADE SPONSORSHIP

## Branding/Marketing

## TITLE

- Name included in the title of the event
- Name/logo displayed on Circle City

Classic ${ }^{*}$ branding including $t$-shirts, credentials and all print advertisements

- Recognition during Classic events
- Name included in tv \& radio advertisements
- Opportunity for live broadcast coverage during the Circle City Classic ${ }^{\circ}$ parade
- Two (2) entries in the Parade
- One (1) $15 \times 15$ space during Classic Tailgate
- One (1) full page color advertisement in the Circle City Classic ${ }^{\oplus}$ Event Program
- Logo and link prominently displayed on the Circle City Classic ${ }^{\circ}$ website home page


## PRESENTING

- Name included in the title of the event
- Name/logo displayed on Circle City Classic ${ }^{\circ}$ branding including $t$-shirts, credentials and all print advertisements
- Name included in tv \& radio advertisements
- Opportunity for live broadcast coverage during the Circle City Classic ${ }^{*}$ Parade
- One (1) $10 \times 10$ space during Classic Tailgate
- One (1) full page color ad in the Circle City Classic ${ }^{\bullet}$ Event Program
- Logo \& link prominently displayed on the Circle City Classic ${ }^{*}$ website home page


## SPONSOR

- One (1) $10 \times 10$ space during the Classic Tailgate
- One (1) full page color advertisement in the Circle City Classic* Event Program
- Logo \& link prominently displayed on the Circle City Classic ${ }^{\circ}$ website home page

Branding/Marketing (In Stadium)

- Opportunity to provide remarks in the Parade Grandstand
- Twelve (12) banners displayed along the parade route
- Signage displayed in the television broadcast booth and VIP tent
- Two (2) :30 commercials displayed during the parade broadcast
- Opportunity for live TV interview during parade broadcast
- Two (2) :30 second video commercials at the game (provided by sponsor preferably in 16:9 HD format)
- Six (6) banners displayed along the parade route
- Two (2) 5-10 word public address announcements
- Two (2) $3 \times 12$ banners along the parade route


## Tickets \& Hospitality

## \$100,000

- One (1) suite during the Circle City Classic ${ }^{\circ}$ event
- Ten (10) guest suite credentials
- Twenty (20) $\$ 30$ event tickets
- One (1) table seating ten at the Classic Coaches Luncheon
- Four (4) invitations to the Classic VIP Sponsor Reception


## \$75,000

- One (1) entry in the Parade
- One (1) suite during the Circle City Classic ${ }^{\circ}$ event
- Thirty-five (35) $\$ 30$ event tickets
- Twenty (20) \$20 event tickets
- One (1) table seating twenty at the Classic Coaches Luncheon
- Four (4) invitations to the Classic VIP Sponsor Reception
- One (1) entry in the Parade
- Twenty-five (25) $\$ 30$ event tickets
- Four (4) invitations to the Classic VIP Sponsor Reception



## CLASSIC PARADE SPONSORSHIP

## Branding/Marketing

## GRAND MARSHALL PRESENTING

- One (1) entry in the Parade
- One (1) full page advertisement in the Circle City Classic${ }^{\circ}$ Event Program
- Recognition during Coaches Luncheon
- Logo \& link prominently displayed on the Circle City Classic${ }^{\bullet}$ website homepage
- Four (4) banners displayed along the parade route
- Opportunity to be introduced with the Parade Grand Marshal during the Classic
- Photo opportunity with selected Parade Grand Marshal


## PEP RALLY PRESENTING

- Name /logo included on event signage
- Opportunity for corporate executive to make brief remarks during the Pep Rally
- One (1) full page color ad in Event Program
- Logo prominently displayed on the Circle City Classicºwebsite
- One (1) :30 second video commercials (provided by sponsor preferably in 16:9 HD Format)
- One (1) 5-10 word public address announcement


## PEP RALLY SPONSOR

- Name /logo included on event signage
- Opportunity for corporate executive to introduce the award recipient during the Classic Event
- One (1) full page color advertisement in the Circle City Classic ${ }^{\bullet}$ Event Program
- Logo/link promineny displayed on the Circle City Classic ${ }^{\bullet}$ website
- One (1):30 second video commercials (provided by sponsor preferably in 16:9 HD Format)
- One (1) 5-10 word public address announcement


## \$20,000

- Ten (10) guest suite credentials
- Twenty-five (25) $\$ 30$ event tickets
- Four (4) invitations to the Classic VIP Sponsor Reception


## \$20,000

- Ten (10) $\$ 20$ event tickets
- Two (2) invitations to the Classic VIP Sponsor Reception


## \$15,000

- Ten (10) \$30 event tickets
- Two (2) invitations to the Sponsor VIP Reception
- One (1) table seating ten (10) at the Coaches Luncheon


## MAJOR TAYLOR AWARD

- Name and/or logo included on event signage
- One (1) full page color advertisement in the Circle City Classic ${ }^{\circ}$ Event Program
- Link from Circle City Classic${ }^{\bullet}$ website to company website



## CLASSIC CORONATION SPONSORSHIP

## Branding/Marketing

Branding/Marketing (In Stadium)

## CORONATION PRESENTING

- Name /logo included on event signage
- Opportunity to assist with crowning Miss Circle City Classic ${ }^{\circ}$
- Opportunity to make brief remarks during the Classic Coronation
- One (1) full page color advertisement in the Circle City Classic ${ }^{\circ}$ Event Program
- Logo/link prominently displayed on the Circle City Classic ${ }^{\circ}$ website
- Two (2) 5-10 word public address announcements
- Opportunity to be introduced with the queen and her court during the Circle City Classic ${ }^{\star}$ event

Tickets \& Hospitality

## \$50,000

- Twenty (20) tickets to attend the Coronation
- Twenty (20) $\$ 30$ event tickets
- Two (2) invitations to the Sponsor VIP Reception


## CORONATION SPONSOR

- Name/logo included on event signage
- One (1) full page color advertisement in the Event Program
- Link from Circle City Classic ${ }^{\bullet}$ website to company website


## \$25,000

- Ten (10) tickets to attend the Coronation
- Ten (10) \$30 event tickets
- One (1) invitation to the Sponsor VIP Reception



## COACHES LUNCHEON SPONSORSHIP

## TITLE SPONSOR

- Name and/or logo included on event signage - Opportunity for corporate executive to be seated at the dais during the Classic Coaches Luncheon - Opportunity for corporate executive to make brief remarks during the Classic Coaches Luncheon
- One (1) full page color advertisement in the Circle City Classic (®) Game Program
-Recognition during the multi-media presentation during the Classic Coaches Luncheon - Logo prominently displayed on the Circle City Classic® website homepage
- Link from Circle City Classic® website to company website


## PRESENTING SPONSOR

- Name and/or logo included on event signage
- Opportunity for corporate executive to be seated at the dais during the Classic Coaches Luncheon
- Opportunity for corporate executive to make brief remarks during the Classic Coaches Luncheon
- One (1) full page color advertisement in the Circle City Classic ${ }^{\circledR}$ Game Program
-Recognition during the multi-media presentation during the Classic Coaches Luncheon
- Logo prominently displayed on the Circle City Classic® website
-Link from Circle City Classic® ${ }^{\circledR}$ website to company website

Branding/Marketing (In Stadium)

Two (2) :30 second video commercials (Provided by sponsor preferably in HDFormat)

- Four (4) 5-10 word public address announcements

Tickets \& Hospitality
\$50,000

- One (1) suite during the Circle City Classic® football game
-Two (2) tables seating twenty at the Classic Coaches Luncheon
-Fifty (50) $\$ 30$ game tickets
-Two (2) invitations to the Sponsor VIP Reception
- One (1) 30 second video commercials (Provided by sponsor preferably in HD Format)
- One (1) $5-10$ word public address announcement


## STUDENT ATHLETE AWARDS PRESENTATION

- Name and/or logo included on event signage
- Opportunity for corporate executive to assist with the award presentation during the Classic Coaches Luncheon
- Opportunity for corporate executive to be introduced during the Classic Coaches Luncheon


## SPONSOR

- Name and/or logo included on event signage
- One (1) full page color advertisement in the Circle City Classic ${ }^{\circledR}$ Game Program
- Recognition during the multi-media presentation during the Classic Coaches Luncheon
- Logo prominently displayed on the Circle City Classic ${ }^{\circledR}$ ( website
- Link from Circle City Classic® website to company website
- One (1) full page color advertisement in the Circle City Classic® Game Program
-Recognition during the multi-media presentation during the Classic Coaches Luncheon
- Logo prominently displayed on the Circle City Classic® website - Link from Circle City Classic ${ }^{\circledR}$ website to company website
\$15,000
-Twenty-five (25) $\$ 30$ game tickets - One (1) table seating ten at the Classic Coaches Luncheon
- Two (2) invitations to the Sponsor VIP Reception


## \$10,000

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## CIRCLE CITY CLASSIC® EDUCATION DAY PARTY

Branding/Marketing

## Branding/Marketing

 (In Stadium)
## TITLE SPONSOR

- Name included in title of the event
- Name and logo on all printed signage for the Circle City Classic ${ }^{\circledR}$ Education Day Party
- Logo on all social media and advertising for the Circle City Classic ${ }^{\circledR}$ Education Day Party
- Logo and link on Circle City Classic® Website
- Full-page ad in the Circle City Classic® event guide
- One :30 second video commercial shown a minimum of two times during the Circle City Classic ${ }^{\circledR}$ game on Saturday, September 23
- Four (4) public announcements during the Circle City Classic®
- Logo on all Lucas Oil Stadium monitors including Saturday for Classic game


## \$50,000

- Premium exhibit space in the Circle City Classic® Education Day Party
- Six (6) premium tickets to the Circle City Classic® game
- Ten (10) general admission tickets to the Circle City Classic® game


## \$25,000

- Premium exhibit space in the Circle City Classic® Education Day Party
- Six (6) premium tickets to the Circle City Classic® game


## \$10,000

- Premium exhibit space in the Circle City Classic ${ }^{\circledR}$ Education Day Party
- Four (4) premium tickets to the Circle City Classic ${ }^{\circledR}$ game


## CONTRIBUTING SPONSOR

- Logo and link on Circle City Classic® Website
- Two (2) public announcements during the Circle City Classic®
- Logo on all Lucas Oil Stadium monitors including Saturday for Classic game
- Four (4) public announcements during the Circle City Classic®
- Logo on all Lucas Oil Stadium monitors including Saturday for Classic game

Logo and link on Circle City Classic® Website

- Half-page ad in the Circle City Classic® event guide


## PRESENTING SPONSOR

- Name and logo on all printed signage for the Circle City Classic ${ }^{\circledR}$ Education Day Party
- Logo on all social media and advertising for the Circle City Classic® Education Day Party
the Circle City Classic® Education Day Party
- Logo and link on Circle City Classic® Website


## SPONSOR

- Name and logo on all printed signage for the Circle City Classic ${ }^{\circledR}$ Education Day Party
- Logo on all social media and advertising for


## TALENT DAY (CAREER FAIR)

## TITLE SPONSOR

- Name included in title of the event
- Name and logo on all printed signage for the Circle City Classic® HBCU Talent Day
- Logo on all social media and advertising for the Circle City Classic® HBCU Talent Day
- Logo and link on Circle City Classic® Website
- Full-page ad in the Circle City Classic® event guide


## PRESENTING SPONSOR

- Name and logo on all printed signage for the Circle City Classic ${ }^{\circledR}$ HBCU Talent Day
- Logo on all social media and advertising for the Circle City Classic® HBCU Talent Day
- Logo and link on Circle City Classic® Website
- Half-page ad in the Circle City Classic ${ }^{\circledR}$ event guide


## SPONSOR

- Name and logo on all printed signage for the Circle City Classic® HBCU Talent Day
- Logo on all social media and advertising for the Circle City Classic® HBCU Talent Day
- Logo and link on Circle City Classic® Website

Branding/Marketing (In Stadium)

Tickets \& Hospitality

## \$50,000

- One :30 second video commercial shown a minimum of two times during the Circle City Classic® game on Saturday, September 23
- Four (4) public announcements during the Circle City Classic® HBCU Talent Day
- Logo on all Lucas Oil Stadium monitors including Saturday for Classic game
- Premium exhibit space in the Circle City Classic® HBCU Talent Day
- Six (6) premium tickets to the Circle City Classic® game
- Ten (10) general admission tickets to the Circle City Classic ${ }^{\circledR}$ game
- One (1) table of ten (10) to the Circle City Classic® Coaches Luncheon


## \$25,000

- Premium exhibit space in the Circle City Classic® HBCU Talent Day
- Six (6) premium tickets to the Circle City Classic® game
- One (1) table of ten (10) to the Circle City Classic® Coaches Luncheon


## CONTRIBUTING SPONSOR

## \$5,000

- Logo and link on Circle City Classic® Website
- Two (2) public announcements during the Circle City Classic® HBCU Talent Day
- Logo on all Lucas Oil Stadium monitors including Saturday for Classic game


## \$10,000

- Premium exhibit space in the Circle City Classic® HBCU Talent Day
- Four (4) premium tickets to the Circle City Classic® game
- Five (5) tickets to the Circle City Classic® Coaches Luncheon
- Free exhibit space in the Circle City Classic® HBCU Talent Day
- Two (2) premium tickets to the Circle City Classic® game


## YOUTH GAME TICKET SPONSORSHIP

- Four (4) public address announcements at the Circle City Classic ${ }^{\circledR}$ game

WIDE RECEIVER

- Four (4) public address announcements at the Circle City Classic $®$ game

SPECIAL TEAMS

- Four (4) public address announcements at the Circle City Classic ${ }^{\circledR}$ game


## TIGHTEND

- Four (4) public address announcements at the Circle City Classic ${ }^{\circledR}$ game


## \$5,000

- Provide two-hundred and fifty (250) \$20 game tickets to underpriveledged youth


## \$2,500

- Provide one-hundred twenty-five (125) \$20 game tickets to underpriveledged youth


## \$1,000

- Provide fifty (50) \$20 game tickets to underpriveledged youth


## \$500

- Provide łwenty-five (25) $\mathbf{\$ 2 0}$ game tickets to underpriveledged youth





## GONTIAGT US

## WEB:

indianablackexpo.com
communications@indianablackexpo.com

PHONE:
317-925-2702

## ADDRESS:

601 N Shortridge Rd., Indianapolis, IN 46219

This is an exciting time for the Circle City Classic ${ }^{\circ}$ and there is no better way to get involved than by partnering together as an Official Sponsor. Marketing and media assets are available, including advertising on local parade broadcast, digital assets, in-venue signage, on-site promotions, and access to tickets and hospitality opportunities. If you do not see an opportunity that aligns with your business and/or community objectives, please contact communications@indianablackexpo.com to schedule a meeting to discuss additional options.


[^0]:    - Five (5) tickets to the Classic Coaches Luncheon
    - Five (5) $\$ 30$ game tickets
    -Two (2) invitations to the Sponsor VIP Reception

